

| Report for: | Pensions Committee 24 March 2015 | ltem number | |
|-------------|-------------------------------------|----------------|--|
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| Title: | Pension Fund Quarterly Update |
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|--------|-------------------------------|

| Report authorised by : | Assistant Director – Finance (CFO) |
|------------------------|--|
| | |
| | George Bruce, Head of Finance – Treasury & |
| Lead Officer: | Pensions |
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| | 020 8489 3726 |

| Ward(s) affected: N/A | Report for Non Key Decision |
|-----------------------|-----------------------------|
|-----------------------|-----------------------------|

1. Describe the issue under consideration

- 1.1 To report the following in respect of the three months to 31st December 2014:
 - Investment asset allocation
 - Investment performance
 - Responsible investment activity
 - Budget management
 - Late payment of contributions
 - Communications
 - Funding level update

2. Cabinet Member Introduction

2.1 Not applicable.

3. Recommendations

3.1 That the information provided in respect of the activity in the three months to 31st December 2014 is noted.

4. Other options considered



5. Background information

- 5.1 This update report is produced on a quarterly basis. The Local Government Pension Scheme Regulations require the Committee to review investment performance on a quarterly basis and sections 13 and 14 provide the information for this. Appendix 1 shows the targets which have been agreed with the fund managers. The report covers various issues on which the Committee or its predecessor body have requested they receive regular updates.
- 5.2 Information on communication with stakeholders has been provided by officers in Human Resources and included in section 18.
- 5.3 An additional section (19) has been added containing an update on the funding level and actuarial deficit.

6. Comments of the Chief Financial Officer and Financial Implications

6.1 The investment performance figures in section 14 show the impact of the introduction of passive fund managers in that generally the variance from target has reduced. The negative performance over three and five years reflects mainly the loss of value from the European property portfolio. Over the three reported time periods, the fund has achieved a return significantly in excess of the average local authority.

7. Head of Legal Services and Legal Implications

- 7.1 The Council as administering authority for the Haringey Pension Fund ("Fund") has an obligation to keep the performance of its investment managers under review. In this respect the Council must, at least every three months review the investments made by investment managers for the Fund and any other actions taken by them in relation to it;
- 7.2 Periodically the Council must consider whether or not to retain the investment managers. In particular members should note the continuing negative performances compared with the target benchmarks and the reason stated in this report as to why this is the case;
- 7.3 In carrying out its review proper advice must be obtained about the variety of investments that have been made and the suitability and types of investment;
- 7.4 All monies must be invested in accordance with the Council's investment policy and members of the Committee should keep this duty in mind when considering this report and have regard to advice given to them.



8. Comments from the Independent Advisor

- 8.1 The total value of the Fund at 31 January 2015 was £1,010m. At 31 December 2014 the total value of the Fund was £986m compared to £962m at 31 October 2014 (which was the latest figure available when the Pensions Committee met on 15 December 2014) and £947m at 30 September 2014.
- 8.2 The overall performance of the Fund over the last Quarter, Year and Three Years is close to benchmark (see section 14.1) primarily due to the fact that the majority of the Fund is managed on a passive basis.
- 8.3 A particular issue has, however, been the inclusion within the property portfolio of European investments which have performed extremely poorly now having a value of only £0.2m compared to a purchase cost of £9.7m. Unfortunately the Fund diversified into European property in the period not long prior to the beginning of the financial crisis which began in 2007. This was not unusual, as at this time a number of LGPS Funds seeking to diversify their investments entered into European property investment. Very few people anticipated the events which began to unfold in 2007 and consequently an approach which should have benefitted the long term interest of the Fund has clearly not done so.
- 8.4 In accordance with the Fund's manager monitoring procedures Officers together with the Independent Advisor met with the Fund's active investment managers (CBRE, Pantheon, CQS and Allianz) on 16 and 24 February 2015.

9. Equalities and Community Cohesion Comments

8.1 The Local Government Pension Scheme is a defined benefit open scheme enabling all employees of the Council to participate. There are no impacts in terms of equality from the recommendations contained within this report.

10. Head of Procurement Comments

9.1 Not applicable

11. Policy Implications

10.1 None.

12. Use of Appendices

11.1 Appendix 1: Investment Managers' mandates, benchmarks and targets.

13. Local Government (Access to Information) Act 1985



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12.1 Not applicable Total Portfolio Allocation by Manager & Asset Class

| Value Value Value Allocation Strategic 30.09.14 31.12.14 31.01.15 31.01.2015 Allocation £'000 £'000 £'000 % % Equities 160.603 159,727 163,935 16.22% 15.00% North America 248,084 251,151 252,441 24.98% 21.70% Burope 73,770 72,237 75,308 7.45% 7.40% Japan 30,933 31,303 33,329 3.30% 3.50% Asia Pacific 31,879 32,434 33,878 3.35% 3.40% Fmerging Markets 95,957 96,379 100,775 9.97% 9.00% Godds 641,225 643,231 659,667 65.29% 60.00% |
|--|
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| |
| Bonds |
| |
| Index Linked 130,936 143,300 150,428 14.89% 15.00% |
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| Property |
| CBRE 91,014 91,228 94,034 9.31% 10.00% |
| Private equity |
| Private equity Pantheon 36,480 37,035 37,101 3.67% 5.00% |
| |
| Multi sector credit |
| CQS 45,000 44,716 44,931 4.45% 5.00% |
| |
| Infrastructure Allianz - 16,907 16,907 1.67% 5.00% |
| |
| Cash & NCA 2,463 9,128 7,349 0.73% 0.00% |
| |
| Total Assets 947,118 985,545 1,010,417 100.00% 100.00% |
| Fund Managers |
| Legal & General 262,306 268,514 279,279 27.64% 27.80% |
| |
| BlackRock 509,858 518,020 530,818 52.53% 47.20% |



The value of the fund increased by £38.4 million between September and December 2014. US equities and Index Linked bonds were the main contributor to the market movements.

The first drawdown on the Allianz infrastructure debt fund (£17 million) took place on 25th November.

The equity allocation exceeds target by 5%. This is mostly the unfunded Allianz mandate (3%). In addition, property and private equity are both around 1% below their benchmark weighting. It is anticipated that the Infrastructure debt mandate will be fully funded in 2015.

14. Investment Performance Update: to 31st December 2014

Appendix 1 provides details of the benchmarks and targets the fund managers have been set. The tables below show the performance in the quarter October to December 2014 and for the 1, 3 and 5 years.

| | Return | Benchmark | (Under)/Out | WM LA average |
|----------------|--------|-----------|-------------|---------------|
| Oct - Dec 2014 | 4.06% | 4.35% | (0.29%) | 3.2% |
| One Year | 11.25% | 11.87% | (0.62%) | 8.2% |
| Three Years | 11.78% | 12.25% | (0.47%) | 11.1% |
| Five Years | 9.70% | 10.19% | (0.49%) | 8.9% |

14.1 Whole Fund

| One year | Return(%) | Benchmark(%) | Under/out(%) | WM LA Average |
|----------------|-----------|--------------|--------------|---------------|
| Equities | | | | |
| UK | 1.36 | 1.18 | 0.18 | 0.9 |
| Developed | | | | |
| Europe | -0.06 | 0.04 | -0.10 | 0.6 |
| North | | | | |
| America | 19.75 | 19.59 | 0.16 | 18.0 |
| Japan | 2.39 | 2.73 | -0.34 | 3.3 |
| Asia ex Japan | 2.69 | 2.82 | -0.13 | 7.0 |
| Emerging | 7.73 | 7.87 | -0.14 | 6.7 |
| | | | | |
| I L gilts | 21.45 | 21.38 | 0.07 | 20.1 |
| Property | 13.40 | 17.24 | -3.84 | 15.7 |
| Private equity | 20.90 | 15.95 | 4.95 | 15.5 |
| | | | | |
| Total | 11.25 | 11.87 | -0.62 | 8.2 |



| Five years | Return(%) | Benchmark(%) | Under/out(%) | WM LA Average |
|-----------------|-----------|--------------|--------------|---------------|
| Equities | 0.00 | | | |
| UK | 8.63 | 8.70 | -0.07 | 9.7 |
| Developed | 6.01 | 6.06 | | 7.0 |
| Europe North | 6.91 | 6.06 | 0.85 | 7.0 |
| America | 14.93 | 15.41 | -0.48 | 15.2 |
| Japan | 8.04 | 6.58 | 1.46 | 8.4 |
| Asia ex Japan | 5.56 | 6.31 | -0.75 | 7.1 |
| Emerging | 4.77 | 3.29 | 1.48 | 4.6 |
| Index linked | | | | |
| gilts | 11.06 | 10.53 | 0.53 | 10.1 |
| Property | 7.56 | 8.86 | -1.30 | 9.2 |
| Private equity | 12.65 | 15.46 | -2.81 | 10.4 |
| Total | 9.70 | 10.19 | -0.49 | 8.9 |

- Investment returns from all the asset classes over the last five years have been extraordinarily favourable. WM report that the ten year average local authority return is 7.5% p.a., with equity markets generally close to or above all time highs and bond yields close to record lows.
- Compared to benchmark the fund's returns have underperformed the benchmark by approximately 0.5% over 1, 3 and 5 years.
- Equity and index linked gilts, which are passively managed, show some variability compared to the benchmarks, but not significant differences.
- The main detractor from performance is property, in particular overseas, and over the 3 & 5 years private equity. Individual manager's performance is discussed below.

| | Return | Benchmark | (Under)/Out |
|-----------------|--------|-----------|-------------|
| Oct-Dec 2014 | 5.56% | 5.52% | 0.04% |
| One Year | 12.49% | 12.60% | (0.11%) |
| Since inception | 15.53% | 15.24% | 0.29% |
| (May 2012) | | | |

14.2 BlackRock Investment Management

- Total Value at 31/12/14: £518.0 million
- BlackRock manages equities and index linked passively.
- Performance from individual markets varied between +0.13% (index linked) and – 0.32% (Asia Pacific) over the previous 12 months.

14.3 Legal & General Investment Management

| Return | Benchmark | Variance |
|--------|-----------|----------|
|--------|-----------|----------|



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| Oct-Dec 2014 | 2.35% | 2.45% | (0.10%) |
|-----------------|--------|--------|---------|
| One Year | 7.87% | 8.44% | (0.57%) |
| Since inception | 10.75% | 11.37% | (0.62%) |
| (May 2012) | | | |

- Total Value at 31/12/14: £268.5 million
- Variances at regional level are minimal, varying between +0.09% (UK) and -0.14% (Emerging) over the last year.
- The underperformance is due to the allocation of assets between markets being out of balance with the benchmark.

14.4 CBRE Global Investors

| | Return | Benchmark | (Under)/Out |
|--------------|--------|-----------|-------------|
| Oct-Dec 2014 | 3.16% | 4.60% | (-1.44%) |
| One Year | 13.86% | 17.24% | (3.38%) |
| Three Years | 7.82% | 8.64% | (0.82%) |
| Five Years | 7.13% | 8.86% | (1.73%) |

• Total Value at 31/12/14: £94.9 million

- The relative performance of the property has been poor driven by two European holdings that have suffered significant capital loss. The UK element of the portfolio has generally exceeded benchmark.
- The two European funds have been unsuccessful. With an aggregate cost of £9.7 million, they are now valued at £0.2 million, a virtual total loss. Both funds are invested in highly leverage non prime property (German residential and Italian office / retain). The underlying holdings have suffered during the Euro crisis and the impact has been magnified on unit holders by the high levels of debt in each fund. Both funds are being rationalised which may offer an exit opportunity, but with little recovered value.
- The portfolio will lag the benchmark for many years until the impact of the two European funds passes through.

| | Return | Benchmark | (Under)/Out | Distributions |
|--------------|--------|-----------|-------------|---------------|
| | | | | Less |
| | | | | drawdowns |
| Oct-Dec 2014 | 4.11% | 6.03% | (1.92%) | £0.80m |
| One Year | 19.88% | 15.95% | 3.93% | £4.10m |
| Three Years | 12.01% | 20.01% | (8.00%) | £3.20m |
| Five Years | 12.48% | 15.46% | (2.98)% | £-9.00m |

14.5 Pantheon

• Total Value at 31/12/14: £39.1 million

• Distributions have exceeded drawdowns during the quarter and the prior year years as the funds moved into the distribution phase of their cycles.

• The performance target is the MCSI Worlds plus 3.5%. The funds are still relatively young for long term returns to emerge. As yet only 75% of the committed funds have been invested and only a quarter of funds invested



have been realised. Private equity valuations tend to underestimate exit prices. It is only when the fund is substantially realised will a more accurate picture of performance emerge.

14.6 CQS (multi sector credit)

The CQS mandate was funded in Q3. The portfolio declined by $\pounds 0.3$ million to $\pounds 44.7$ million as at December.

14.7 Allianz (infrastructure debt)

The initial drawdown of \pounds 17 million was completed in Q4. It is anticipated that most of the allocation will be drawn during 2015.

14.8 In house cash

| | Value | Average | Average | Return |
|-------------|--------|---------------|-----------------|--------|
| | | Credit Rating | Maturity (days) | |
| At 31/12/14 | £2.25m | AAA | 1 | 0.39% |
| At 30/09/14 | £1.25m | AA | 1 | 0.35% |
| At 30/06/14 | £8.93m | AA | 1 | 0.35% |
| At 31/03/14 | £1.74m | AAA | 1 | 0.25% |



| | Prior | Current | Change in |
|--------------------------------------|----------|----------|-------------|
| | year | year | expenditure |
| | 2013-14 | 2014-15 | |
| | £'000 | £'000 | £'000 |
| Contributions & Benefit related expe | nditure | | |
| Income | | | |
| Employee Contributions | 6,450 | 6,654 | 204 |
| Employer Contributions | 22,800 | 24,454 | 1,654 |
| Transfer Values in | 1,800 | 2,368 | 568 |
| Total Income | 31,050 | 33,476 | 2,426 |
| | | | |
| Expenditure | | | |
| Pensions & Benefits | (30,300) | (32,181) | (1,881) |
| Transfer Values Paid | (2,475) | (1,743) | 732 |
| Administrative Expenses | (600) | (621) | (21) |
| Total Expenditure | (33,375) | (34,545) | (1,170) |
| | | | |
| Net of Contributions & Benefits | (2,325) | (1,069) | 1,256 |
| | | | |
| Returns on investment | | | |
| Net Investment Income | 1,875 | 3,025 | 1,150 |
| Investment Management Expenses | (1,200) | (865) | 335 |
| Net Return on Investment | 675 | 2,160 | 1,485 |
| | | | |
| Total | (1,650) | 1,091 | 2,741 |

16. Budget Management – 9 months to 31st December 2014

The fund had in the previous year moved into a position in which expenditure exceeds income as active membership falls and numbers of pensioners' increases. This has reversed this year through higher contributions from members (post 2014 reforms) and employers (impact of tri-annual valuation) together with rising distributed property income.

The income shown is virtually all from property as income from other asset classes is automatically re-invested and shown within the change in market value.



17. Late Payment of Contributions

17.1 The table below provides details of the employers who have made late payments during the last quarter. These employers have been contacted and reminded of their obligations to remit contributions on time.

| Employer | Occasions late | Average Number of | Average monthly |
|---------------|-------------------|----------------------|--------------------|
| | late | days late | contributions(£) |
| Fusion | 1 | 1 | 16,378 |
| Tottenham UTC | 2 | 13 | 1,278 |

18. Communication Policy

- 18.1 Two sets of regulations govern pension communications in the LGPS: The Disclosure of Information Regulations 1996 (as amended) and Regulation 67 of the Local Government Pensions Scheme (Administration) Regulations 2008 as amended.
- 18.2 In March 2011, the Council approved the Pensions Administration Strategy Statement (PASS). The PASS sets out time scales and procedures which are compliant with the requirements of the Disclosure of Information Regulations. The PASS is a framework within which the Council as the Administering Authority for the Fund can work together with its employing bodies to ensure that the necessary statutory requirements are being met.
- 18.3 In June 2008 the Council approved the Policy Statement on Communications with scheme members and employing bodies. The Policy Statement identifies the means by which the Council communicates with the Fund members, the employing bodies, elected members, and other stakeholders. These cover a wide range of activities which include meetings, workshops, individual correspondence and use of the internet. In recent times, the Pensions web page has been developed to provide a wide range of employee guides, forms and policy documents. Where possible, Newsletters and individual notices are sent by email to reduce printing and postage costs.
- 18.4 The requirement to publish a Communications Policy Statement recognises the importance that transparent effective communication has on the proper management of the LGPS.

19. Funding Level Update

19.1 The Actuary has provided an update of the funding level as at 28th February 2015, which is summarised in the table below,



| | 31-Mar-13 | 28-Feb-15 |
|--|-----------|--------------|
| Assets | £863m | £1,027m |
| Liabilities | £1,232m | £1,397m |
| Funding Level | 70% | 74% |
| Deficit | £369m | £370m |
| Notional fund as a whole future service rate | 20.4% | 23.5% |
| Discount rate | 4.6% | 4.0% |
| Gilts | 3.0% | 2.4% |
| <u>Sensitivity</u> | | |
| Gilts yield Funding level Deficit | 3% | 80% £252m |
| | 2% | |
| Funding level Deficit | | 69% £462m |

- 19.2 Although the funding level has improved, the deficit in monetary terms is unchanged. The key drivers are that investment returns have exceeded assumptions by £104m, whereas the change in gilt yields has added £78m to liabilities.
- 19.3 The impact of changing gilt yields is to reduce the discount rate to 4% (from 4.6%). This has the impact of increasing the 'fund as a whole notional' future service contribution rate by 3%.
- 19.4 The sensitivity analysis illustrates the significant impact on deficit and funding levels of relatively small changes in gilt yields.
- 19.5 When setting contribution rates, the Actuary will adjust the notional contributions above to factor in a return assumption based on the funds investment policy.



Appendix 1 – Investment Managers mandates, benchmarks and targets

| Manager | % of Total Portfolio | Mandate | Benchmark | Performance Target | |
|--|-------------------------|----------------------------|---|--|--|
| BlackRock Investment Management | 47.2% | Global Equities & Bonds | See overleaf Index (passive managed) | | |
| Legal & General Investment Management | 27.8% | Global Equities & Bonds | See overleaf | Index (passively managed) | |
| CQS | 5% | Multi Sector Credit | 3 month libor + 5.5% p.a | Benchmark | |
| Allianz | 5% | Infrastructure Debt | 5.5% p.a. | Benchmark | |
| CBRE Global Investors | 10% | Property | IPD UK Pooled Property Funds All Balanced Index | +1% gross of fees p.a. over a rolling 5 yr period | |
| Pantheon Private Equity | 5% | Private Equity | MSCI World Index plus 3.5% Benchmark | | |
| Total | 100% | | | | |



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| Asset Class | Benchmark | BlackRock Investment Management | Legal & General Investment Management | Total |
|--------------------|--|---------------------------------------|---|-------|
| UK Equities | FTSE All Share | 12.4% | 2.6% | 15.0% |
| Overseas Equities | | 22.8% | 22.2% | 45.0% |
| North America | FT World Developed North America GBP Unhedged | 17.9% | 3.8% | 21.7% |
| Europe ex UK | FT World Developed Europe X UK GBP Unhedged | 3.1% | 4.3% | 7.4% |
| Pacific ex Japan | FT World Developed Pacific X Japan GBP Unhedged | 1.4% | 2.0% | 3.4% |
| Japan | FT World Developed Japan GBP Unhedged | 0.4% | 3.1% | 3.5% |
| Emerging Markets | FT World Global Emerging Markets GBP Unhedged | 0.0% | 9.0% | 9.0% |
| Index Linked Gilts | FTA Index Linked Over 5 Years Index | 12.0% | 3.0% | 15.0% |
| | | 47.2% | 27.8% | 75.0% |